



MAPS GROUP WINS THE EDISON TENDER FOR THE SUPPLY OF THE ENERGY COMMUNITY MANAGEMENT PLATFORM

Signed a four-year agreement for the supply of the ROSE Energy Community software

Parma, 23 July 2024,

MAPS (MAPS; IT0005364333), an Innovative SME listed on Euronext Growth Milan and active in the Digital Transformation sector, announces that it has won the Edison tender for the four-year supply of its platform for the management of Energy Communities.

The ROSE Energy Community platform was deemed the most functional for the business models currently identified by Edison for Energy Communities and collective self-consumption configurations, in addition to being easily adaptable to future business models that the Group may foresee.

The platform will support the design, promotion, management, and involvement of all participants in the Energy Communities managed by Edison through Edison Energia and Edison Next.

In 2022, Edison Energia, active in the sale of electricity and natural gas, launched a development plan for condominium Energy Communities, aiming to create 2,200 communities with over 120 MW of total photovoltaic capacity by 2030. Public Administrations, whose goal is to create more sustainable and intelligent cities, also find Energy Communities to be a key solution in the decarbonization process. By promoting energy production from renewable sources and minimizing electricity consumption, Energy Communities contribute to the reduction of CO2 emissions, creating an environmental benefit for the entire territory. In this context, Edison Next is assisting Public Administrations in the design, creation, and subsequent management of an Energy Community.

Maurizio Pontremoli, CEO of Maps Group, comments: "Edison's choice rewards our attention to the broad and diversified needs of one of the primary operators in the sector. Being able to be the 'Digital Enabler' for such an important and demanding entity represents an achievement for the entire ecosystem of operators who have already chosen our ROSE Energy Community platform. We will now aim to enhance this presence in the architecture of Edison's digital energy services, to create value in areas such as energy efficiency and intelligent plant control for the 5.0 transition, as well as for the new opportunities that will be offered by the upcoming local flexibility market in which the same Energy Communities will be able to participate."

Please note that this release is available in English for informational purposes only. Should there be any discrepancies or inconsistencies between this version and the Italian one, the Italian version shall prevail and be regarded as the official and legally binding document.

MAPS GROUP

Maps S.p.A., founded in 2002 and listed on the EGM segment of Borsa Italiana since 2019, is an Innovative SME at the head of Maps Group, with over 300 employees, headquartered in Parma, and 12 offices across Italy. The company operates in the context of Digital Transformation, focusing on the Healthcare, Energy, and ESG sectors. Through its products, it enables clients to extract value from data to make better decisions and innovate their Business and Operative Models.











Thanks to the "Maps Healthcare" Business Unit, it oversees the innovative trends of Patient Experience and Telehealth, as well as providing Diagnostic and Hospital Information Systems to public and private entities. With the "Maps Energy" Business Unit, it offers solutions for monitoring, optimizing, and controlling complex energy systems and Energy Communities. Finally, through the "Maps ESG" Business Unit, it makes solutions capable of measuring the achievement of corporate and personal goals, managing risks, and sharing non-financial performance. Additionally, with "MapsLab" Business Unit, it operates in an Open Innovation context, outside the strategic markets of the Group (Healthcare, Energy, ESG), to meet specific needs through tailor-made products or solutions for Best in Class clients in their respective markets. The Group is also strongly committed to Research and Development. The "Research & Solutions" division is responsible for identifying market needs and evolving the products.

Maps Group ended 2023 with consolidated revenues of 27.5 million euros (+11% compared to 2022), an EBITDA of 5.0 million euros (18% EBITDA Margin), and a Net Financial Position of 12.5 million euros (13.8 million euros in 2022).

Confirming the transformation of its business model, over the last five years Maps Group has almost quintupled its revenues from products (22.3 million in 2023, representing 83% of consolidated revenues) and more than quadrupled its recurring revenues (11.3 million in 2023, accounting for 41% of consolidated revenues), consolidating scalability and diversification, at the expense of a decrease in tailor-made projects that previously characterized the revenue structure.

The organic growth has always been complemented by significant M&A activity. Over the years, several companies have been acquired: IG Consulting S.r.l. (2011), Artexe S.p.a. (2018), Roialty S.r.l. (2019), SCS Computers S.r.l. (2020), IASI S.r.l. (2021), I-Tel S.r.l. (2022), and Energenius S.r.l. (2022).

This press release is available at www.emarketstorage.com and www.mapsgroup.it.

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