



COMUNICATO STAMPA

SESA VIRTUAL INVESTOR DAY - 18 LUGLIO 2024

Empoli, 15 luglio 2024

Sesa (“SESA” – SES.MI), operatore di riferimento nel settore dell’innovazione tecnologica e dei servizi informatici e digitali per il segmento business, comunica che in data 18 luglio 2024 alle ore 16.00 si terrà un Virtual Investor Day conference call con gli Stakeholder, a seguito dell’approvazione da parte del Consiglio di Amministrazione del Bilancio consolidato al 30 aprile 2024, al fine di illustrare la strategia e i risultati finanziari del Gruppo. È possibile collegarsi: (i) componendo i seguenti numeri telefonici: dall’Italia +39 02 802 09 11, dal Regno Unito +44 121 2818004, dagli USA +1 718 7058796 (numero locale internazionale), 1 855 2656958 (numero verde), oppure (ii) attraverso il link: <https://www.c-meeting.com/web3/join/M3C7M8EH2A9QNU>.

Prima della conferenza telefonica sarà possibile scaricare le slide della presentazione dalla pagina Investor Relations del sito web Sesa, <http://www.sesa.it/it/investor-relations/presentazioni.html>.

Agenda:

Alessandro Fabbroni, Group Chief Executive Officer – Opening: road to Group’s transformation

Alessandro Di Stefano, HR Business Partner – Group Human Resources evolution and Talent management

Elisa Gironi, Corporate Governance, M&A Director; Jacopo Laschetti, IR, Sustainability Manager - Group’s M&A and Sustainability programs

Francesca Moriani, Software and System Integration Managing Director – SSI Business evolution and focus on Data/AI

Leonardo Bassilichi, Business Services Managing Director – BS Business evolution and focus on Data/AI

Duccio Castellacci, Value Added Solutions Managing Director – VAS Business evolution and focus on Data/AI

Francesco Billi, Group CFO – FY 2024 results

Alessandro Fabbroni, Group Chief Executive Officer – Conclusions: Guidance and Industrial Targets for FY 2025

Q&As – Alessandro Fabbroni, Jacopo Laschetti, Elisa Gironi, Francesco Billi, Alessandro Di Stefano

Sesa S.p.A., con sede ad Empoli (FI), è a capo di un Gruppo attivo sull’intero territorio italiano ed alcuni paesi esteri tra cui Germania, Svizzera, Austria, Francia, Spagna, Romania e Cina che costituisce l’operatore di riferimento in Italia nel settore dell’innovazione tecnologica, della consulenza e delle Vertical Applications per il segmento business, con ricavi consolidati pari ad Euro 3.211 milioni (+10,4% Y/Y) e 5.691 dipendenti al 30 aprile 2024 (+21,0% Y/Y).

Sesa opera con la missione di offrire soluzioni tecnologiche, consulenza e business applications a supporto dell’evoluzione digitale, innovazione e trasformazione verso la sostenibilità di imprese ed organizzazioni, attraverso quattro principali settori di attività (dati preliminari al lordo delle elisioni intercompany, risultati definitivi in approvazione nel CdA del prossimo 18 luglio 2024):

- *VAD (Value Added Distribution) con ricavi per Euro 2.388 milioni (+6,8% vs Euro 2.236 milioni al 30 aprile 2023) e 751 risorse umane al 30 aprile 2024 (+15% vs 655 risorse umane al 30 aprile 2023);*
- *SSI (Software e System Integration) con ricavi per Euro 823 milioni (+17,2% vs Euro 703 milioni al 30 aprile 2023) e 3.852 risorse umane al 30 aprile 2024 (+15% vs 3.350 risorse umane al 30 aprile 2023);*
- *Business Services con ricavi per Euro 114 milioni (+35,2% vs Euro 84 milioni al 30 aprile 2023) e 721 risorse umane al 30 aprile 2024 (+26% vs 570 risorse umane al 30 aprile 2023);*
- *Corporate con ricavi per Euro 46 milioni (vs Euro 20 milioni al 30 aprile 2023) e 367 risorse umane al 30 aprile 2024.*

Il Gruppo Sesa persegue una politica di sviluppo sostenibile a beneficio dei propri Stakeholder ed ha conseguito nel periodo 2012-2024 un track record di crescita continua di ricavi (CAGR ricavi 2012-2024 +12,1%) ed occupazione (CAGR Risorse Umane 2012-2024 +17,0%). La strategia di generazione di valore a lungo termine è basata sullo sviluppo delle competenze tecniche e l’attenzione alla sostenibilità ambientale ed alla responsabilità sociale, con un progressivo miglioramento delle performance ESG.

Il Gruppo al 30 aprile 2023 ha distribuito un valore economico complessivo pari ad Eu 309 milioni (+24% Y/Y), per oltre il 60% destinato alla remunerazione delle risorse umane, con 4.717 dipendenti (+13,3% Y/Y), l’ampliamento dei programmi di hiring,



education e welfare aziendale a supporto di diversità, work-life balance e benessere delle risorse umane. Sesa ha integrato gli obiettivi di crescita sostenibile nel proprio Statuto sociale tra i compiti prioritari del Consiglio di Amministrazione ed a partire dall'esercizio 2022 predisporre una Relazione Annuale Integrata, che rappresenta in un unico documento completo e trasparente, in applicazione degli standard di reporting internazionali, sia le performance finanziarie che quelle ESG. A livello di governance della sostenibilità le principali società del Gruppo sono certificate ISO 14001 e aderiscono al Global Compact ONU.

Sesa ha conseguito il rating Ecovadis a livello Gold, il rating di sostenibilità emesso da MSCI a livello BBB ed il rating ESG emesso da CDP a livello B. Sesa è quotata sul mercato Euronext STAR Milano (Codice ISIN: IT0004729759) e compone l'indice FTSE Italia Mid Cap. Sesa inoltre fa parte di Euronext Tech Leaders, iniziativa di Euronext dedicata alle aziende Tech ad alta crescita.

Per Informazioni Media	Per Informazioni Finanziarie ed ESG
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PRESS RELEASE

SESA VIRTUAL INVESTOR DAY - JULY 18th, 2024

Empoli (FI), July 15, 2024

Sesa (“SESA” – SES.MI), reference player in technological innovation and digital services for the business segment, announces that a Virtual Investor Day conference call with all Stakeholders will be held on July 18, 2024 at 4.00 p.m. (CET), following the Board of Directors approving the Consolidated Financial Statements as of April 30, 2024, in order to illustrate the Group’s strategy and financial results.

You can connect through: (i) the following phone numbers: from Italy +39 02 802 09 11, from the UK +44 121 2818004, from USA +1 718 7058796 (international local number), 1 855 2656958 (toll-free number), or (ii) through the link: <https://www.c-meeting.com/web3/join/M3C7M8EH2A9QNU>.

Before the conference call, the financial presentation will be available on the company’s website, <https://www.sesa.it/en/investor-relations/presentations.html>.

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Sesa S.p.A., with Headquarters in Empoli (Florence), is the operating holding company of a Group with presence on the whole Italian territory and foreign countries as Germany, Switzerland, Austria, France, Spain, Romania and China that represents the reference player in Italy in technological innovation and digital services for the business segment, with consolidated revenues of Euro 3,211 million (+10.4% Y/Y) and 5,691 employees in the Fiscal Year as of April 30, 2024 (+21.0% Y/Y).

Sesa Group has the mission of offering technological solutions, consulting and business applications to support the digital evolution, transformation and innovation towards sustainability of Enterprises and Organizations, through four main business Sectors (preliminary data gross of intercompany eliminations, definitive results will be approved by the Sesa BoD on 18 July):

- VAD (Value Added Distribution) with revenues of Eu 2,388 million (+6.8% vs Eu 2,236 million as of April 30, 2023) and 751 Human Resources as of April 30, 2024 (+15% vs 655 Human Resources as of April 30, 2023);
- SSI (Software and System Integration) with revenues of Eu 823 million (+17.2% vs Eu 703 million as of April 30, 2023) and 3,852 Human Resources as of April 30, 2024 (+15% vs 3,350 Human Resources as of April 30, 2023);
- Business Services with revenues of Eu 114 million (+35.2% vs Eu 84 million as of April 30, 2023) and 721 Human Resources as of April 30, 2024 (+26% vs 570 Human Resources as of April 30, 2023);
- Corporate with revenues of Eu 46 million (vs Eu 20 million as of April 30, 2023) and 367 Human Resources as of April 30, 2024.

Sesa Group pursues a sustainable development strategy for the benefit of its Stakeholders, with a track record in the period 2012-2024 of continuous growth in revenues (CAGR revenues 2012-2024 +12.1%) and employment (CAGR Human Resources 2012-2024 +17.0%). The long-term value generation strategy for all stakeholder is based on human resources skill development, environmental sustainability and social responsibility, with continuous improvement of ESG performance.

As of April 30, 2023, the Group generated a net economic value of about Eu 309 million (+24% Y/Y), distributed for over 60% to the remuneration of Human Resources, with about 4,717 employees (+13.3% Y/Y), with improved hiring programs, education and Welfare programs to support diversity, work-life balance and well-being of Human Resources. Sesa introduced in its corporate bylaw the sustainable growth as Board of Directors priority and starting from FY 2022 Sesa has published the Integrated Annual Report,



providing a complete, measurable, and transparent representation of the Group value generation, at financial and ESG performance level. In terms of sustainability governance, the Group's main companies achieved the ISO 14001 certification and the UN Global Compact membership.

Sesa reached the Gold level issued by Ecovadis and achieved the BBB level of sustainability rating issued by MSCI and B level of sustainability rating issued by CDP. Sesa S.p.A. is listed on the Euronext STAR Milan (ISIN Code: IT0004729759) and is part of FTSE Italia Mid Cap index. Sesa is also part of Euronext Tech Leaders, Euronext's initiative dedicated to high-growth Tech companies.

For Media Information	For ESG and Financial Information
<p>Community Società Benefit a r.l. Giuliano Pasini, Federico Nascimben +39 02 89404231 - sesa@communitygroup.it</p> <p>Idea Point S.r.l. Greta Ghelfi +39 0571 997374 - info@ideapoint.it</p>	<p>Sesa Team Stakeholder Relations Jacopo Laschetti: Stakeholder, IR and Sustainability Manager Elisa Gironi: Corporate Governance & M&A Director Francesco Billi: Chief Financial Officer</p> <p>+39 0571 900179 – stakeholder@sesa.it</p>